



The Practical First-Time Homebuyer Guide

A step-by-step roadmap for buying a home in Bakersfield — with confidence.

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You Don't Have to Have It All Figured Out

This guide answers the questions every first-time buyer asks — in plain language, in the order you'll actually need them. Use it as a reference at every step.



Not a sales pitch. A real roadmap — from credit to keys.

10 Stages of Every Home Purchase

01

Prepare Financially

Review credit, gather documents, build a budget.

02

Get Preapproved

Compare loan options with multiple lenders.

03

Choose Your Realtor

Select representation and sign your agreement.

04

Search, Offer & Close

Tour homes, write an offer, complete due diligence, and get your keys.



Your signed purchase contract — not this guide — sets your actual deadlines.



Are You Ready to Buy?

Stable Income?

No major job changes expected soon.

Emergency Savings?

Funds left over after down payment and closing costs.

Long-Term Stay?

Plan to stay several years to offset transaction costs.

Maintenance Ready?

Prepared to handle or hire out repairs.

What Homeownership Really Costs

Monthly Payment

Principal, interest, property taxes, insurance, and possibly mortgage insurance + HOA.

Special Assessments

Mello-Roos / CFD taxes in newer communities — not on every property.

Ongoing Costs

Utilities, repairs, maintenance, and emergency reserves after closing.



Lender approval amount $\neq$ your comfortable payment. Only you know what's sustainable.

Preparing Your Credit & Documents

Do Before Applying

- Pull credit reports; dispute errors
- Pay bills on time, every time
- Pay down revolving balances
- Talk to a lender before big moves

Avoid During Approval

- Opening new credit or loans
- Financing a car or furniture
- Large unexplained deposits
- Changing jobs without asking first

Send sensitive documents only through a secure upload portal — not plain email or text.

LOAN OPTIONS

Finding the Right Loan for You



Conventional

Flexible property types; mortgage insurance may cancel once equity is reached.



FHA-Insured

More flexible on credit and down payment; insured by HUD/FHA.



VA-Guaranteed

Eligible veterans may qualify for no down payment.



USDA Rural

No down payment in eligible rural areas near Bakersfield.



Compare full Loan Estimates — not just advertised rates. Points and fees matter too.

Prequalification vs. Preapproval



A preapproval does NOT guarantee the loan. Final approval still depends on the property, appraisal, and underwriting sign-off.



Down-Payment & Closing-Cost Assistance

Not Always Free Money

Assistance can be a grant, deferred loan, repayable loan, or shared-appreciation arrangement.

Eligibility Varies

Income, location, property type, and required homebuyer education all factor in.

Programs Change

Funding and rules shift with little notice. Check **calhfa.ca.gov** and your city/county housing department.

YOUR TEAM

Building Your Homebuying Team



Buyer's Agent

Represents your interests through offers and negotiation.



Lender

Reviews finances and manages underwriting to approval.



Home Inspector

Evaluates the physical condition of the property.



Escrow & Title

Neutral parties who hold funds and research ownership history.



California law requires a signed written buyer representation agreement. Read it carefully before signing.



Building a Smart Home-Search Plan

Must-Haves

Bedrooms, bathrooms, garage, yard — your non-negotiables.

Nice-to-Haves

Preferences you'd love but can live without.

Deal Breakers

HOA restrictions, renovation tolerance, commute limits.

A realistic list saves months of searching. Be honest about your priorities upfront.

Local Property Questions to Investigate

HVAC & Cooling

Age, condition, and efficiency for Bakersfield's summer heat.

Solar Agreements

Owned, financed, leased, or PPA — and transfer/payoff terms.

Water & Sewer

Public water vs. private well; sewer connection vs. septic.

Permits & Assessments

Unpermitted additions, Mello-Roos/CFD, flood and fire hazard zones.



Get homeowners insurance quotes during your inspection period — availability varies significantly by property.

Touring Homes With Confidence

Score every home you tour seriously. A tour is a first look — not a substitute for a professional inspection.

Condition & Layout

Overall condition, natural light, storage, and flow.

Systems

HVAC age, roof, windows, electrical panel, plumbing.

Red Flags

Signs of moisture, past leaks, drainage issues.

Neighborhood

Noise, parking, commute, and factors that matter to you.

Writing a Strong Offer

→ Price & Terms

Purchase price, earnest-money deposit, closing timeline, and possession date.

→ Protections

Inspection, appraisal, and loan contingencies — know what you're giving up before waiving anything.

→ Requests

Repairs, credits, closing-cost help, or personal property included.



The strongest offer isn't always the highest price. Financing strength and terms matter too.

Inspections, Appraisal & Due Diligence

Inspection

Tells you about the property's **condition**. Add specialty inspections for roof, pool, sewer, or foundation as needed.

Appraisal

Gives the lender an independent **opinion of value**. Neither guarantees every defect is found.



New construction still needs independent inspection — a builder's warranty doesn't replace it.

Disclosures, Title & Escrow

Transfer Disclosure (TDS)

Seller's disclosure of known property conditions and defects.

Natural Hazard Disclosure

Identifies flood, fire, or earthquake fault zones.

Preliminary Title Report

Shows ownership, liens, and recorded items to clear before closing.

Owner's Title Policy

Protects **you** against title defects. The lender's policy protects only the lender.

Insurance, Property Taxes & Ongoing Obligations

Shop Insurance Early

During your inspection period — not just before closing. Flood and earthquake are typically separate policies.

Property Taxes

Review actual tax info with the Kern County Assessor. File for the Homeowners' Exemption after closing.

Supplemental Tax Bill

After ownership changes, a separate reassessment bill may arrive — it's your responsibility even if taxes are impounded.

FINAL NUMBERS

Loan Estimate, Closing Disclosure & Cash to Close

1

Loan Estimate

Received after applying. Compare lenders side by side on equal terms.

2

Closing Disclosure

Final actual terms, payment, and costs — provided before you sign.

3

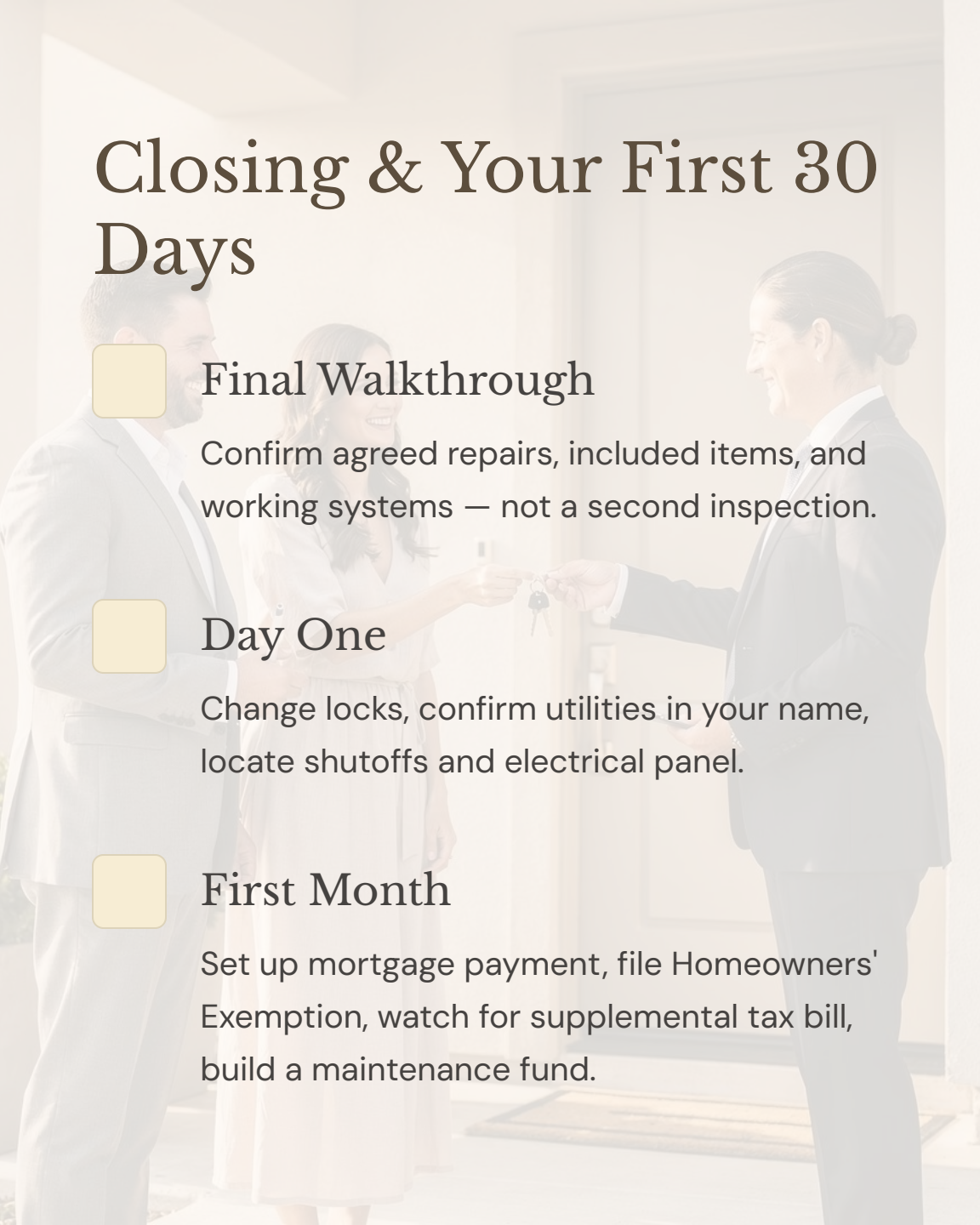
Cash to Close

May differ from early estimates due to prorations, prepaid items, and fees. Ask about every change.



Wire fraud warning: Never act on last-minute emailed wiring instructions. Verify by calling a number you obtained independently. Funds sent cannot be recovered.

Closing & Your First 30 Days



Final Walkthrough

Confirm agreed repairs, included items, and working systems — not a second inspection.



Day One

Change locks, confirm utilities in your name, locate shutoffs and electrical panel.



First Month

Set up mortgage payment, file Homeowners' Exemption, watch for supplemental tax bill, build a maintenance fund.

Ready to Take the First Step?

You don't need everything figured out before reaching out. Tell Julio where you are in the process — he'll help you understand the next step, without pressure.



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Bakersfield!**